





# YOUR CAMPAIGN. YOUR WAY.

Run your campaign your way with VanillaSoft's fully customisable donor engagement platform. Designed for multi-channel outreach, VanillaSoft simplifies the campaign process for callers and managers alike.

VanillaSoft's flexibility allows you to wrap automation technology around your carefully crafted campaigns – not the other way round – ensuring the best possible experience for your alumni and fundraisers. Delivering best-in-class ROI, VanillaSoft will enable you to increase your calls and achieve your fundraising goals faster.







1 36% increase in funds raised

### **CAMPAIGN YOUR WAY**

Customise the user interface, workflow, and follow-up process to your individual requirements.

## **CHAT WITH CONFIDENCE**

VanillaSoft's logical branch scripting facilitates more natural conversations while keeping your team on message.

## **BUILD RELATIONSHIPS**

Stewardship automation triggers personalised, on-brand emails and text messages based on the outcome of the call. Launch drip campaigns with content customised by donor segment or fund designation for maximum engagement.

## **UPDATE DONOR SPECIFICS**

Track updates to constituent information seamlessly during caller interactions for easy import back into your primary database.

### **PRIORITISE YOUR DONORS**

Dynamically prioritise constituents to ensure you are always calling the next best available prospects in line with your segmentation strategy.

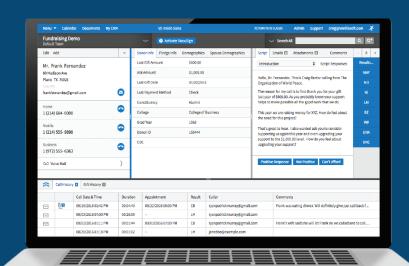


### **DIAL WITH ONE CLICK**

Draw upon a wide variety of VoIP integration options and associated features including click-to-dial, voicemail drop, call whispering, SMS messaging, and more.

# TRACK YOUR PROGRESS

Live dashboards and custom reports ensure you always have the information you need, when you need it, in the format that works best for you.



# **IDEAL FOR**



ANNUAL PHONATHON CAMPAIGNS



REGULAR
GIFT UPGRADE



DONOR ACQUISITION



AFFINITY & THANKING



INTERNATIONAL CALLING



**EVENT INVITATIONS** 

VANILLASOFT GAVE US MORE CONTROL OVER OUR DATA, AS WELL AS THE SCRIPT, CALL OUTCOMES, AND CALLER SCREEN. IT WAS EXCITING TO BE ABLE TO MAKE CHANGES IN REAL TIME, ENSURING OUR CALLERS HAD THE BEST TOOLS AT THEIR DISPOSAL.

MARISSA GREENE ANNUAL FUND MANAGER
CAMBRIDGE UNIVERSITY GONVILLE & CAIUS COLLEGE



